

## **Requisite Technology Named a “Strong Performer” in Partner Relationship Management Tools Market**

**Chicago, Apr. 12, 2007** - Requisite Technology Inc, a provider of on-demand channel management solutions, announced today that the company was named a strong performer by Forrester Research, an independent technology and market research company, in the firm's new report: “The Forrester Wave™: Partner Relationship Management Tools, Q2 2007 Report (April 2007).”

Forrester's report evaluated leading partner relationship management (PRM) tools on 158 criteria. According to the report, “Requisite Technology provides strong capabilities for most traditional PRM capabilities.” It further states, “It is distinguished from other PRM solutions by its relative strength in B2B eCommerce, specifically catalog and content management, eMarketing, and partner portal.”

Forrester also wrote about Requisite Technology's ability to fill complex PRM gaps, explaining that, “Indirect channels can be highly complex and vary significantly in their structure from industry to industry. To address these complexities, Requisite Technology offers a platform for integrating both supply chain and distribution partners into a complementary ‘demand chain ecosystem’.”

“Requisite Technology has been a pioneer in partner relationship management for over a decade. During this time, we have built upon the success of our partner-centric solutions and now offer a comprehensive range of solutions for the extended enterprise,” commented Steve Cole, senior vice president of strategy at Requisite Technology. “We are proud to be recognized as a ‘Strong Performer’ in Forrester's Partner Relationship Management Tools Report.”

### **About Requisite Technology Inc.**

Requisite Technology Inc. is a provider of industry-leading Channel Management and eCommerce solutions that enable companies to effectively market, sell and service their products to end customers via their channel partners. Requisite Technology enables industry-defining enterprises such as Kawasaki, Lexmark, Motorola and Nortel Networks to drive revenue throughout their entire channel. More information can be found at [www.requisite.com](http://www.requisite.com).

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